

PRODUCT

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Hardware							
Emergency Preparedness Equipment	Dailey and Wells	Radio, Portable VHF w/ Battery, Microphone, Charger	VHF-DMR	M	\$ 459.00	51.00%	\$ 226.60
Emergency Preparedness Equipment	Dailey and Wells	Radio, Portable UHF w/ Battery, Microphone, Charger	UHF-DMR	M	\$ 459.00	51.00%	\$ 226.60
Emergency Preparedness Equipment	Dailey and Wells	Radio, Portable V/UHF w/ Battery, Microphone, Charger	V/U-DMR	M	\$ 559.00	51.00%	\$ 275.96
Emergency Preparedness Equipment	Dailey and Wells	Radio, Repeater w/ Duplexer and Unity Antenna 100' coax	RPT-DMR PKG	M	\$ 7,419.00	41.00%	\$ 4,410.04
Emergency Preparedness Equipment	Dailey and Wells	Radio, Base and Unity Antenna 100' coax	BS-DMR-PKG	M	\$ 1,219.00	41.00%	\$ 724.60
Emergency Preparedness Equipment	Dailey and Wells	Radio,Accessory- Spare Lilon Battery	BAT-DMR	M	\$ 51.00	51.00%	\$ 25.18
Emergency Preparedness Equipment	Dailey and Wells	Radio,Accessory- Spare Desk Rapid Charger	CHG-DMR	M	\$ 59.00	51.00%	\$ 29.13
Emergency Preparedness Equipment	Dailey and Wells	Radio,Accessory- Spare Speaker Microphone	MIC-DMR	M	\$ 49.00	51.00%	\$ 24.19
Emergency Preparedness Equipment	Dailey and Wells	Radio,Accessory- 6-Bay Rapid Charger	6CHG-DMR	M	\$ 129.00	51.00%	\$ 63.68
Emergency Preparedness Equipment	Dailey and Wells	Radio,Accessory- Earphone/Mic w/coiled cord	EAR-DMR	M	\$ 45.00	51.00%	\$ 22.22
Emergency Preparedness Equipment	Dailey and Wells	Radio,Accessory- P25 Modem Interface	P25-DMR	M	\$ 4,755.00	51.00%	\$ 2,347.42
Emergency Preparedness Equipment	Dailey and Wells	Static Command Center, DIRECTOR-IP CORE	CORE-DIP	M	\$ 65,000.00	25.00%	\$ 49,115.63
Emergency Preparedness Equipment	Dailey and Wells	Static Command Center, DIRECTOR-IP Operator Position	OPR-DIP	M	\$ 25,000.00	25.00%	\$ 18,890.63
Emergency Preparedness Equipment	Dailey and Wells	Static Command Center, DIRECTOR-IP RF MODEM	MOD-DIP	M	\$ 3,400.00	25.00%	\$ 2,569.13
Emergency Preparedness Equipment	Dailey and Wells	Static Command Center, DIRECTOR-IP RF LINK	LINK-DIP	M	\$ 20,000.00	25.00%	\$ 15,112.50
Emergency Preparedness Equipment	Dailey and Wells	Mobile Command Center, DIRECTOR-IP CORE	MCORE-DIP	M	\$ 65,000.00	25.00%	\$ 49,115.63
Emergency Preparedness Equipment	Dailey and Wells	Mobile Command Center, DIRECTOR-IP Operator Position	MOPR-DIP	M	\$ 25,000.00	25.00%	\$ 18,890.63
Emergency Preparedness Equipment	Dailey and Wells	Mobile Command Center, DIRECTOR-IP Laptop Position	LOPR-DIP	M	\$ 20,000.00	25.00%	\$ 15,112.50
Emergency Preparedness Equipment	Dailey and Wells	Mobile Command Center, DIRECTOR-IP RF MODEM	MMOD-DIP	M	\$ 20,000.00	25.00%	\$ 15,112.50

RELATED SERVICES

SERVICE CATEGORY	Detailed Service Description	Manufacturer's Part Number	Service Area (indicate Hwy District)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
Implementation of above Integrated Equipment	Project Management- Daily rate	N/A	Statewide	\$1,500.00	11.00%	\$1,345.01
Implementation of above Integrated Equipment	Network Design- Daily rate	N/A	Statewide	\$1,500.00	11.00%	\$1,345.01
Implementation of above Integrated Equipment	Network Sr. Technician- Daily rate	N/A	Statewide	\$1,500.00	11.00%	\$1,345.01
Implementation of above Integrated Equipment	Network Installer- Daily rate	N/A	Statewide	\$1,200.00	11.00%	\$1,076.01
Implementation of above Integrated Equipment	Training- Daily Rate	N/A	Statewide	\$1,500.00	11.00%	\$1,345.01
Implementation of above Integrated Equipment	Mobile radio Installation/Removal- Daily Rate	N/A	Statewide	\$800.00	11.00%	\$717.34
Implementation of above Integrated Equipment	Mileage charge for above services (To/From Dealer Shop)	N/A	Statewide	\$2.50	10.00%	\$2.27
Implementation of above Integrated Equipment	Other Travel Expenses (Pre-Approved by Client)	N/A	Statewide	At Cost +10%	0.00%	
	*Daily Rates not to exceed 8 Hour day, 1.5 times after 8 hours per day					
Maint and Repair of above Integrated Equip.	Shop- Hourly Labor Rate	N/A	Dealer Shop	\$125.00	10.00%	\$113.34
Maint and Repair of above Integrated Equip.	Mobile radio Installation/Removal- Hourly Rate	N/A	Dealer Shop	\$110.00	10.00%	\$99.74
Maint and Repair of above Integrated Equip.	Portable Radio Programming- Each	N/A	Dealer Shop	\$45.00	10.00%	\$40.80

SERVICE CATEGORY	Detailed Service Description	Manufacturer's Part Number	Service Area (indicate Hwy District)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
Maint and Repair of above Integrated Equip.	Mobile Radio Programming- Each	N/A	Dealer Shop	\$100.00	10.00%	\$90.68
Maint and Repair of above Integrated Equip.	Extended Warranty and Maintenance- Fixed Station & Console Monthly	ALL	Statewide	\$25.00	10.00%	\$22.67
Maint and Repair of above Integrated Equip.	Extended Warranty and Maintenance- Mobile & Portable Radio Monthly	ALL	Statewide	\$6.00	10.00%	\$5.44
Disaster Recovery of above Integrated Equip.	24/7 Specialized Vehicle (4WD) and Technician/Test Equipment Response- Daily Rate	N/A	Statewide	\$2,000.00	10.00%	\$1,813.50
Disaster Recovery of above Integrated Equip.	Mileage charge for above services (To/From Dealer Shop)	N/A	Statewide	\$2.50	10.00%	\$2.27
Disaster Recovery of above Integrated Equip.	Other Travel Expenses (Pre-Approved by Client)	N/A	Statewide	At Cost +10%	0.00%	
Emergency Prep of above Integrated Equipment	Network Operations Center Monitoring- Daily Rate 24/7	NOC-M	Statewide	\$122.00	11.00%	\$109.39
Emergency Prep of above Integrated Equipment	Network Operations Center Technical Assistance- Daily Rate 24/7	NOC-TAC	Statewide	\$122.00	11.00%	\$109.39
Emergency Prep of above Integrated Equipment	Network Operations Center On-Site Reponse Standby- Daily Rate 24/7	NOC-SOS	Statewide	\$122.00	11.00%	\$109.39